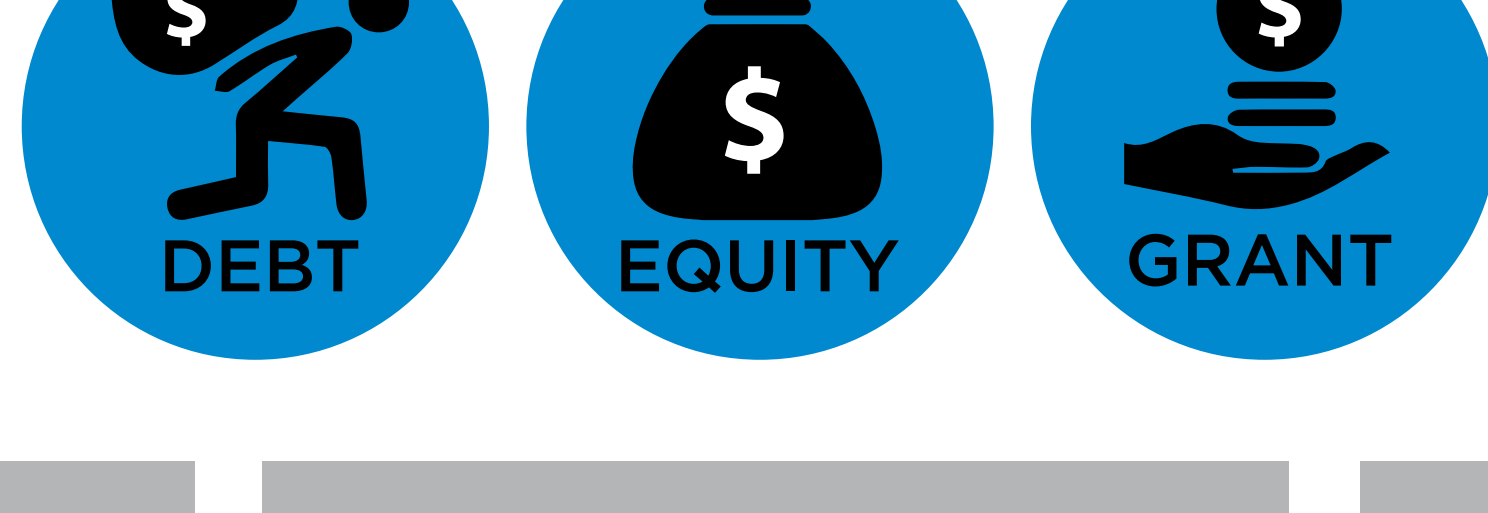


A survey of the support available for entrepreneurs in South Africa was undertaken by the Aspen Network of Development Entrepreneurs (ANDE), South Africa. The infographic below highlights the key findings while interactive buttons provide a more detailed overview of the support available.

SOUTH AFRICA'S ENTREPRENEURIAL ECOSYSTEM MAP

DIRECT FINANCE PROVIDERS

TYPES OF FUNDING INCLUDE



| | | |
|--|---|---|
| <ul style="list-style-type: none"> Black Business Supplier Development Programme (dti) Co-operative Incentive Scheme (dti) Gauteng Enterprise Propeller (GEP) Green Energy Efficiency Fund (IDC) Incubation Support programme (dti) Isivande Womens Fund (dti) Rural and Community Development Fund (NEF) Small Enterprise Finance Agency (IDC) Social Enterprises Fund (SEF) Support Programme for Industrial Innovation (dti) Technology Innovation Agency (DST) The Jobs Fund Transformation and Entrepreneurship Scheme (IDC) Women Entrepreneurial Fund (IDC) Gro-E Scheme (IDC) Imbewu Fund (NEF) National Youth Development Agency SA Young Entrepreneurship Fund | <ul style="list-style-type: none"> 4Di Capital 88mph Convergence Partners CorCulture EchoVC eVentures Africa Fund Intel Capital KnifeCapital LGT Venture Philanthropy Redwood Capital Savannah Fund South Africa Media Capital (SAMCAP) Triumph Venture Capital U-Start Village Capital AngelHub Ventures | <ul style="list-style-type: none"> Acorn Private Equity Agri-Vie Actis Adlevo Capital Caban Investments Business Partners Hasso Plattner Ventures Africa Identity Development Fund Managers Invenfin Kgatelopele Private Equity Mergence Netler Nesa Capital Spinner Growth Partners TriVest |
| <ul style="list-style-type: none"> Africa Enterprise Challenge Fund ASISA ED Fund (Edge Growth) Atlantix Asset Managers Capiz Asset Managers CapitalWorks Edge Action Fund (Edge Growth) Edge Capital Future Growth GODISA Supplier Development Fund Grofin LifeCo UnLtd SA Merchant Capital Ndiza Finance Vumela ED Fund (Edge Growth) WDBIH ED Fund Zimele Khula Enablis Funds | <ul style="list-style-type: none"> Crowdinvest FundFind IndieGoGo Startme ThundaFund | <ul style="list-style-type: none"> Banks |

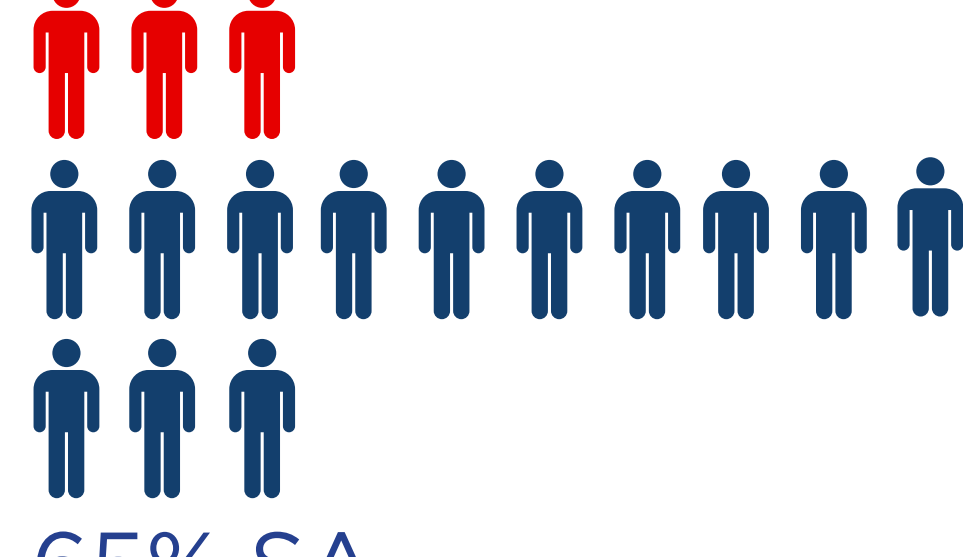
214

The number of organisations that provide support in the entrepreneurial ecosystem

89

CAPACITY DEVELOPMENT PROVIDERS

15% international



53

ECOSYSTEM SUPPORT PLAYERS

71

DIRECT FINANCE PROVIDERS

30% international

70% SA only



SOUTH AFRICA'S ENTREPRENEURIAL ECOSYSTEM MAP

| | IDEATION | STARTUP | EARLY | ACCELERATE | GROWTH |
|---------------------------------------|----------|------------------------------|-----------------------------------|---------------------------------|--------|
| DIRECT FINANCE PROVIDERS | | FUND MANAGERS | | FUND MANAGERS PRIVATE EQUITY | |
| | | | VENTURE CAPITAL + ANGEL INVESTORS | | |
| | | | COMMERCIAL BANKS | | |
| | | | GOV/DFIs | | |
| CAPACITY DEVELOPMENT PROVIDERS | | GOVERNMENT | | | |
| | | FOR-PROFIT SERVICE PROVIDERS | | | |
| | | NON-PROFIT | | | |
| | | CORPORATES | | | |

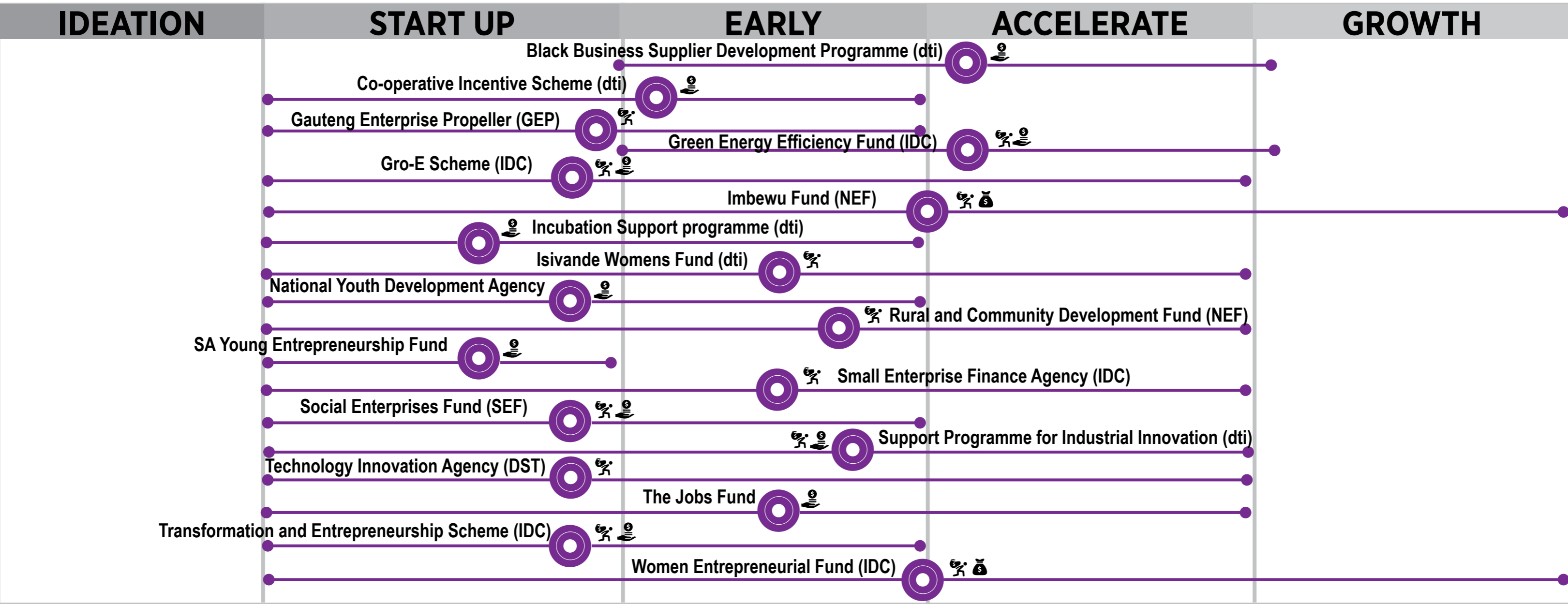
CAPACITY DEVELOPMENT PROVIDERS

| | | | |
|---|---|---|---|
| <ul style="list-style-type: none"> Cape Craft and Design Institute DTI Incubator Support Programme Eastern Cape Information Technology Initiative eGoliBIO Ekurhuleni Business Facilitation Network Free State enterPRIZE Job Creation Challenge Furntech Gauteng Enterprise Propeller Maplura Makhura Incubator Mobile Agri Skills Development and Training National Youth Development Agency Red Door Startup Nations South Africa The Innovation Hub UKTI Global Entrepreneur Programme Western Cape Department of Economic Development and Tourism Chemlin Tourism Enterprise Partnership | <ul style="list-style-type: none"> ABI Supplier Development programme Accenture Enablis Business Launchpad Allan Gray Entrepreneurial and Personal Development Programme Barloworld Siyakhula Coca Cola Sby20 Eskom Enterprise Development GODISA Supplier Development Fund ISLabs Massmart Supplier Development Programme Microsoft BizSpark Pict&Polish PPC Ntsika Fund Property Point Riversands Incubation Hub SABKicksstart Sagpi Project Grow Sasol Chem City Tiger Brands Volkswagen Business Support Centre Zimele Raymond Ackerman Academy of Entrepreneurial Development | <ul style="list-style-type: none"> RLabs Innovation Incubator Sable (South African Business Link to Experts) Start up Weekend Technoserve The Clothing Bank Timballi Technology Incubator Townships Project TSIBA University of Pretoria StartUP Project Branson Centre of Entrepreneurship Cape IT Initiative Enablis Endeavor South Africa GIZ Basic Entrepreneurial Skills Development Programme Hope Factory JoziHub LifeCo UnLtd SA NWU Entrepreneurship Women Programme Business Place Tech in Braam Spark* South Africa | <ul style="list-style-type: none"> 88mph Aurik Business Accelerator Awethu Project Bandwidth Barn Business Partners Enterprise Room Edge Growth Entrepreneurs' Organization Fatola Founder Institute GIBS Enterprise Development Academy Global Development Incubator Grindstone Impact Amplifier Invotech (Information Technology Business Incubator) mLab Southern Africa Raizcorp Seed Initiative Seed Institute - School for Entrepreneurship Shanduka Black Umbrellas Silicon Cape Initiative Small Enterprise Development Agency Softstart BTI Start Up Bootcamp Start-up Cherry The Hook Up Dinner (THUD) Tech in Braam Village Capital Youth, Innovation and Entrepreneurial Development Institute (YIEDI) Socio Economic Development Organisation Seed Engine |
|---|---|---|---|

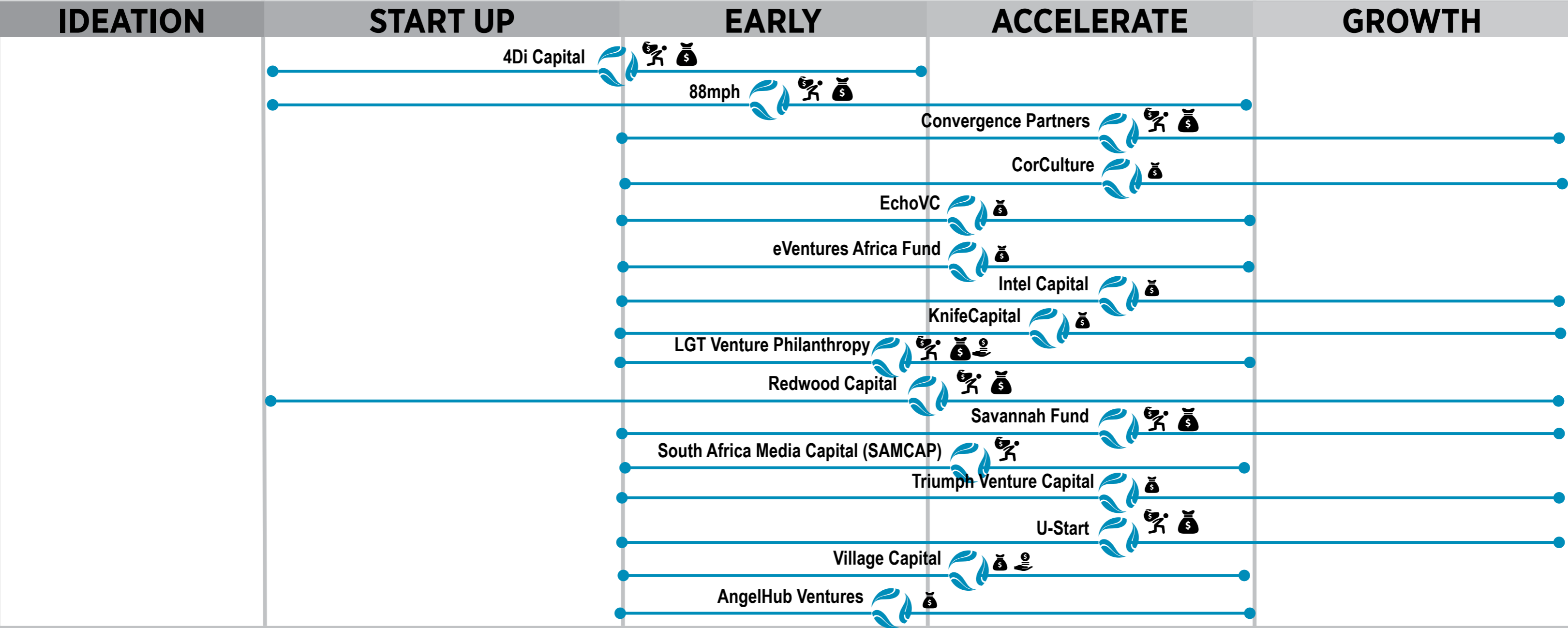


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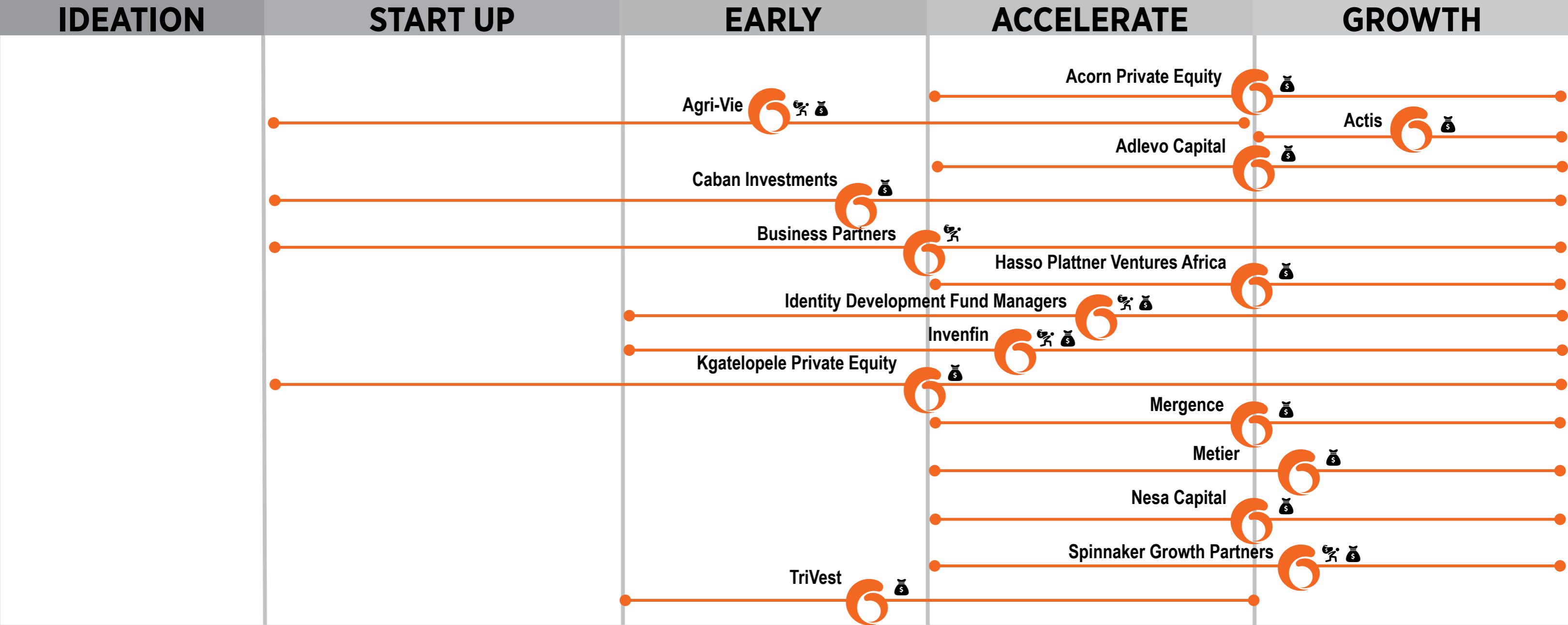




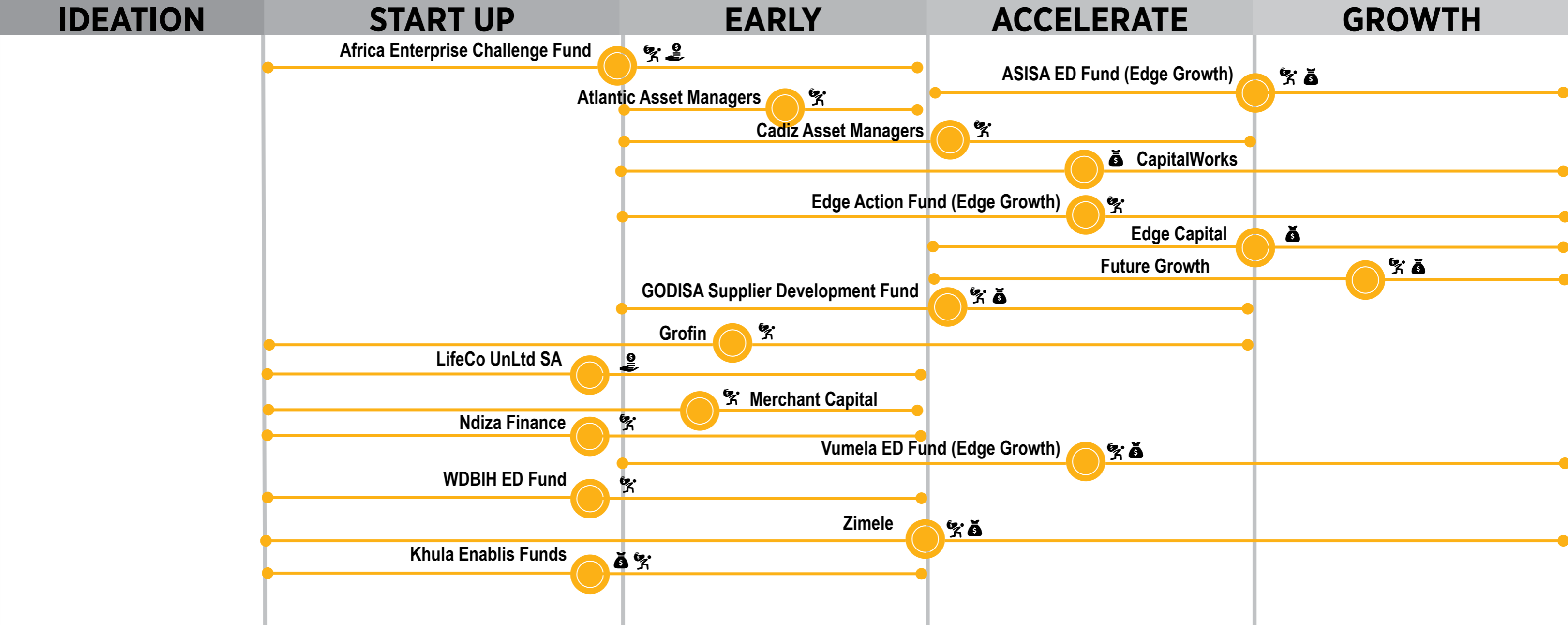
VENTURE CAPITAL + ANGEL INVESTORS



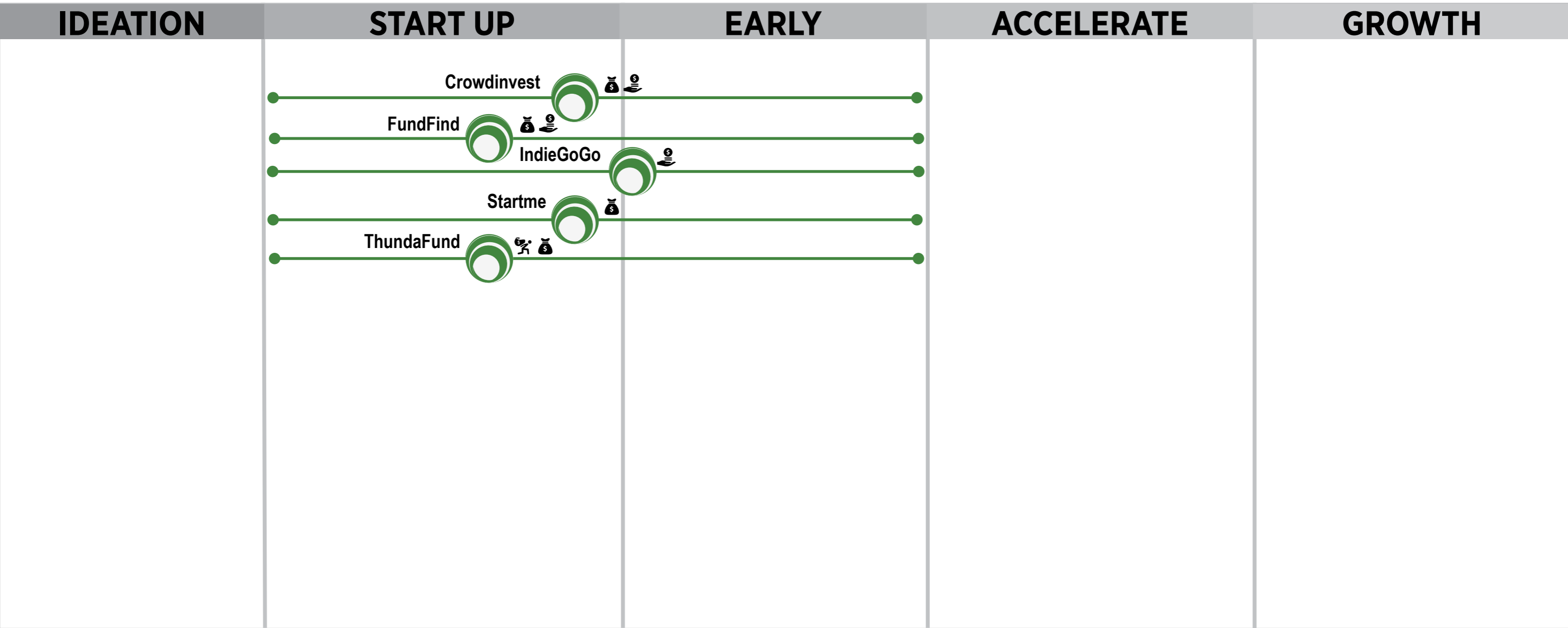
PRIVATE EQUITY



FUND MANAGERS

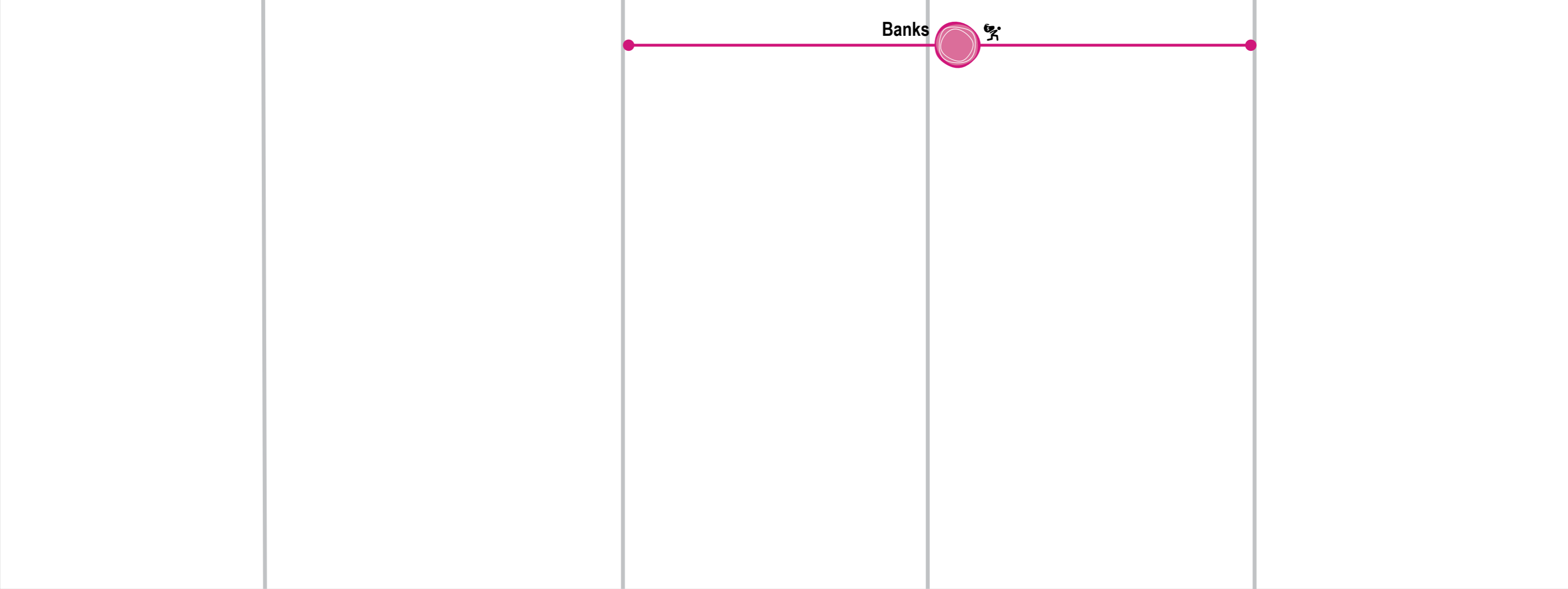


CROWD FUNDERS



COMMERCIAL BANKS

IDEATION **START UP** **EARLY** **ACCELERATE** **GROWTH**



GOVERNMENT

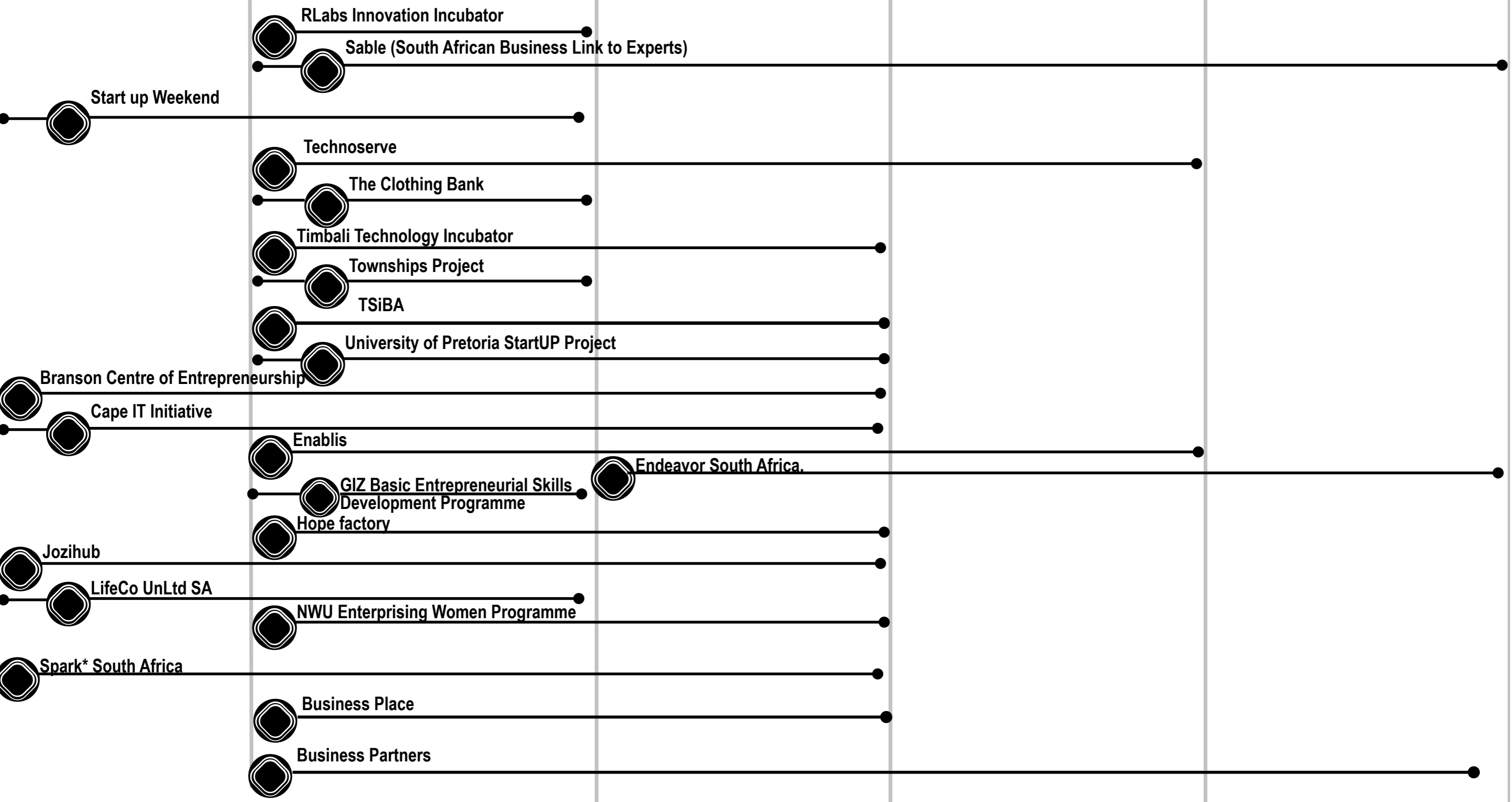
| IDEATION | START UP | EARLY | ACCELERATE | GROWTH |
|----------|---|-------|------------|--------|
| | Cape Craft and Design Institute | | | |
| | DTI Incubator Support Programme | | | |
| | Eastern Cape Information Technology Initiative | | | |
| | eGoliBio | | | |
| | Ekurhuleni Business Facilitation Network | | | |
| | Free State enterPRIZE Job Creation Challenge | | | |
| | Furntech | | | |
| | Gauteng Enterprise Propeller | | | |
| | Mapfura Makhura Incubator | | | |
| | Mobile Agri Skills Development and Training | | | |
| | National Youth Development Agency | | | |
| | Red Door | | | |
| | Small Enterprise Development Agency | | | |
| | Startup Nations South Africa | | | |
| | The Innovation Hub | | | |
| | UKTI Global Entrepreneur Programme | | | |
| | Western Cape Department of Economic Development and Tourism | | | |
| | Chemin | | | |
| | Tourism Enterprise Partnership | | | |

CORPORATES

| IDEATION | START UP | EARLY | ACCELERATE | GROWTH |
|---|---|------------------------------------|------------|--------|
| | | ABI Supplier Development programme | | |
| | Accenture Enblis Business Launchpad | | | |
| | Allan Gray Entrepreneurial and Personal Development Programme | | | |
| | Barloworld Siyakhula | | | |
| | Coca Cola 5by20 | | | |
| | Eskom Enterprise Development | | | |
| | GODISA Supplier Development Fund | | | |
| | ISLabs | | | |
| | Massmart Supplier Development Programme | | | |
| | Microsoft BizSpark | | | |
| | Picth&Polish | | | |
| | PPC Ntsika Fund | | | |
| | Property Point | | | |
| | Riversands Incubation Hub | | | |
| | Sappi Project Grow | SABKickstart | | |
| | Sasol Chem City | | | |
| | Tiger Brands | | | |
| | Volkswagen Business Support Centre | | | |
| | Zimeie | | | |
| Raymond Ackerman Academy of Entrepreneurial Development | | | | |

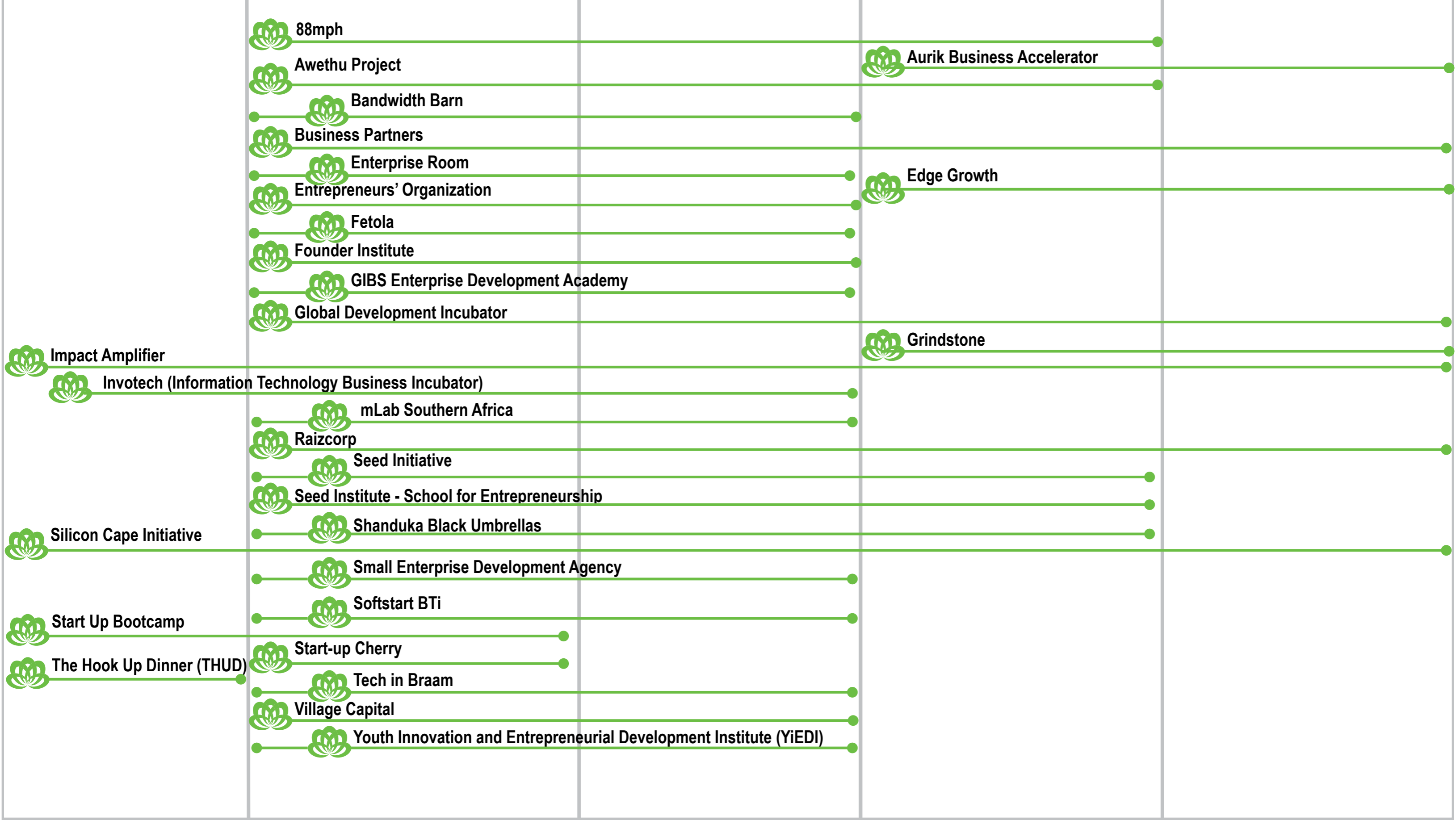
NON-PROFIT

IDEATION START UP EARLY ACCELERATE GROWTH



FOR-PROFIT SERVICE PROVIDERS

| IDEATION | START UP | EARLY | ACCELERATE | GROWTH |
|----------|----------|-------|------------|--------|
|----------|----------|-------|------------|--------|



SOUTH AFRICA'S ENTREPRENEURIAL ECOSYSTEM MAP

IDEATION

STARTUP

EARLY

ACCELERATE

GROWTH

DIRECT FINANCE PROVIDERS



FUND MANAGERS



FUND MANAGERS



PRIVATE EQUITY



VENTURE CAPITAL + ANGEL INVESTORS



CROWD FUNDERS



COMMERCIAL BANKS



GOV/DFIs

IDEATION

STARTUP

EARLY

ACCELERATE

GROWTH

CAPACITY DEVELOPMENT PROVIDERS



GOVERNMENT



FOR-PROFIT SERVICE PROVIDERS



NON-PROFIT



CORPORATES